





Since 1997, the Valero Texas Open has helped hundreds of local non-profit charities and schools raise money through a grass-roots fundraiser, Birdies for Charity<sup>®</sup>: a no-cost program that gives 100% of the funds raised back to participating organizations.

Birdies for Charity is like a walk-a-thon but instead of donating per mile, donors make a pledge for every birdie made during Valero Texas Open tournament week. Last year there were 1,975 birdies made, so a \$0.01 pledge yielded a donation of \$19.75.

This unique and engaging platform also provides the option to make a onetime contribution in lieu of a pledge. All contributions and pledges can be paid in advance or be billed after the tournament. International donations are welcome and all donations are 100% tax deductible.

## WE HELP...

- ★ Supply your organization with pledge forms and fundraising materials
- ★ Manage data entry of all pledge forms
- ★ Provide donors the option to make their commitment online
- ★ Grant access to review real-time fundraising reports online
- ★ Manage the collections process and mail out tax thank-you letters to donors
- ★ Present your organization with a check for 100% of what is collected for your organization, as well as incentive money earned

## **BONUS BENEFITS**

#### For Charities...

Valero Texas Open offers a variety of incentive programs for participants in Birdies for Charity totaling over \$200,000.

## For Donors...

We offer great prizes through our Guess the Birdies contest and Attendance Incentive contest. Donors have a chance at winning a new car and a "Stay and Play" package to JW Marriott San Antonio Hill Country Resort and TPC San Antonio.

You can learn more at www.ValeroTexasOpen.com/Birdies.



Foundation Partner



Eagle Partner



JVIC

Birdie Partner



Par Partners









#### NOTE

### Recommended pledges:

★ Individuals: \$0.01 - \$0.40/birdie

★ Corporations: \$0.50 - \$1.00+/birdie

Recommended one-time contributions:

★ Individuals: \$20.00+ ★ Corporations: \$1,000+

Historically, 98% of funds raised are one-time contributions.

## **GET STARTED!**

- ★ Complete the registration form and email, mail or fax it back to Stephanie Sage. An electronic copy of the registration can be completed online at: www.ValeroTexasOpen.com/Birdies
- ★ Attend a kick off meeting in October, for more details and to pick up your fundraising supplies
- ★ Raise funds starting October 23, 2017











# **BIRDIES FOR CHARITY REGISTRATION FORM**

Please register by Friday, September 15, to have pre-printed custom pledge forms.

Register by Friday, October 13 to ensure your supplies will be ready for you at the kick-off event (including standard pledge forms).

You can register until February 28, 2018 to participate in the 2018 campaign fundraiser.

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OHARTIT INI ORMATION				
Organization Full Legal Name				
Physical Address				
City	State	Zip Code	Phone	( )
Fax _( )	Website			
Remittance Info (if different)				
Organization Name (DBA)				
Mailing Address	City		State	Zip Code
Executive Director/Principal Name		EIN#		
Annual Operating Budget: \$				
Check which category best fits your organiza	tion's primary mission: <i>(che</i>	ck only one)		
☐ Basic Needs (Food, Shelter, Security) ☐ Healthcare	e (Hospitals, Disabilities) 🗖 Educa	tion (Education Programs, Schola	rships, Mentoring) 🗖 Civ	iC (Parks & Rec., Arts & Museums, Anima
*Required by all: Please attach a copy of your 5	501 (c)(3) form and W9.			
☐ New organization to program. Referred b	y charity/school	Contact I	Name	
☐ Yes, we host an annual golf tournament. O	Our next tournament is sche	duled for		
MAIN CONTACT INFORMATION				
Contact Name				
Email			)	Ext
Please mail all communication throughout th				
Home Mailing Address	ŕ			
City			Home/Cell Phone	( )
SECONDARY CONTACT INFORMATION				
Contact Name				
Email		Phone ( )		Fyt
PLEDGE FORMS Register by September	•			
Number of pledge forms needed (come in set				
There is a box to recognize the benefiting cha			e for your informatior	l.
Please write out exactly how you would like it		Example:	,	
Line 1			1 1003	e send me an invite to the ring kick off meeting:
Line 2				n Antonio on October 17
Line 3			□ Co	rpus Christi on October 17
Line 4			)	stin on October 20
Line 5		(Phone:/Fax:)		
Signature of Authorized Representative		 	to	
Signature of Authorized Representative		Da	le le	